Deep Retrofit Pilot Programme 2019

Application Guidelines
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Preface

The Sustainable Energy Authority of Ireland (SEAI) is delighted to announce the launch of the Deep Retrofit Pilot Programme.

The following guidelines aim at helping interested parties to create the best applications for their projects by outlining the necessary criteria and documentary requirements, as well as offering helpful advice for those preparing to apply.

As the project is a Pilot, these guidelines are subject to change as required by SEAI.
1 About SEAI

SEAI has a mission to play a leading role in transforming Ireland into a society based on sustainable energy structures, technologies and practices. To fulfil this mission SEAI aims to provide well-timed and informed advice to Government, and deliver a range of programmes efficiently and effectively, while engaging and motivating a wide range of stakeholders and showing continuing flexibility and innovation in all activities. SEAI’s actions will help advance Ireland to the vanguard of the global green technology movement, so that Ireland is recognised as a pioneer in the move to decarbonised energy systems.

SEAI is financed by Ireland’s Structural Funds Programme, which is co-funded by the Irish Government and the European Union (EU).

2 The Deep Retrofit Pilot Programme

The existing housing stock in Ireland continues to pose one of our greatest energy efficiency challenges. A considerable portion of the current building stock performs poorly when compared against a building built to the current standards.

Deep retrofit is the significant upgrade of a building toward nearly zero energy requirements where it is practically feasible and achievable. Rather than upgrading isolated parts of the house, the whole home should be assessed as a system, looking at how energy is used and retained. All aspects of the building fabric, air tightness, ventilation and renewables should be assessed.

The Deep Retrofit Pilot Programme is a multi-annual pilot programme, which will investigate the challenges and opportunities that deep retrofit present. The learning from these pilots will inform our approach and support towards the ultimate development of a programme for the large scale deep retrofit of buildings in Ireland. The initial focus will be on the residential market.

3 Eligible Projects

SEAI is inviting applications for funding for deep retrofit projects in the residential market under the Deep Retrofit Pilot Programme.

A project application must include a minimum of 5 dwellings. The homes do not need to be located adjacent to each other and can be located anywhere in Ireland.

Funding will be provided to projects which demonstrate an integrated, comprehensive strategy for significantly improving home energy performance, that achieve all of the following minimum criteria:

(i) Building Energy Rating

- A minimum Building Energy Rating (BER) of A3;
• A minimum BER uplift of 150 kWh/m²/yr;

(ii) **Heat loss indicator (HLI)**

In applying a fabric 1st approach SEAI expect a minimum heat loss factor of 2.0 W/m²K in the BER to be achieved. SEAI will consider applications with a proposed HLI of greater than 2.0 W/m²K under exceptional circumstances and in evaluation of the proposed fabric solution.

(iii) **Airtightness**

Dwellings for which funding is provided must achieve an air permeability of 5m³/h/m² @50 pa or lower; see also page 7 regarding bonus payments for results of 3m³/h/m² or lower.

(iv) **Mechanical ventilation**

SEAI also require that mechanical ventilation systems are installed in order to provide adequate and controllable ventilation to ensure good indoor air quality. The system must provide a whole house ventilation solution. Systems may be in the form of mechanical extract ventilation, e.g. demand control ventilation (DCV), or mechanical ventilation with heat recovery (MVHR). Decentralised systems may also be provided where appropriate.

(v) **Data (energy) monitoring**

SEAI require metering of energy consumption upon completion of works. This includes the following:

• A whole house electricity monitor to monitor the electricity consumption;

• Where a heat pump is being installed as part of the works, metering of the heat pump consumption for both space heating and water heating separately is required;

• Where solar photovoltaic panels are being installed, metering of the electricity generated by the PV installation and what was used or exported must be provided.

• Monitoring equipment must be capable of collection hourly data at a minimum of 15 minute intervals.

Note: While the monitoring of energy consumption is mandatory, SEAI also invite other data monitoring that may inform other value proposition offerings such as health and air quality.

While SEAI does not require that the data be remotely accessible, SEAI recommends that remote access would facilitate collection of data for the Project Owner (applicant) and SEAI. As part of the pilot, Project Owners will be required to submit a biannual data report to SEAI for three years post completion of the works. SEAI will provide grant support in the case that remote access data is provided up to a maximum value of €1100 as described in section 3.1. The Project Owner is responsible for ensuring the equipment specified at applicant stage, can provide the level of metering required and also for ensuring continuous data collection.
Full details of the data monitoring requirements and the associated workbook are available on [www.seai.ie](http://www.seai.ie).

Projects not meeting these minimum requirements will not be eligible for funding. The revocation of funding for failure to achieve these minimum requirements will be addressed at contract stage.

Funding will also only be provided for the deployment of **renewable energy solutions**, i.e. fossil fuel technologies will not be supported.

**It is SEAI’s intention to limit the value of funding to for any one project (i.e. for a minimum of 5 homes) to €500,000. SEAI will consider funding above this level, on an exceptional basis and at its own discretion.**

There are some additional mandatory requirements related to the BER and air testing:

- A representative pre-works BER and airtightness test certificate for each dwelling type must be provided with the project application. The pre-works BER must be published and must accurately reflect the current energy performance of the home when the application is submitted.
- An XML file defining how the dwellings will be upgraded to achieve the A3 (or better) must be provided with the project application. This XML should match the application form with respect to the measures to be implemented in order to achieve A3 or better.
- A pre-BER and airtightness test must be carried out on all dwellings included in a project (if not already done) once the Letter of Offer has been issued by SEAI. These must be submitted to SEAI before the works commence on site.
- All air pressure tests must be carried out by an [NSAI-registered Air Tightness Tester](http://www.nsaireland.ie). Post-works BER and airtightness tests must be completed and provided to SEAI upon completion of works. The post-BER must also be published.
- Each BER certificate provided must be accompanied by the Eircode for the dwelling.

To maximise the learnings from the pilot, SEAI are particularly interested in projects including, but not limited to, the following aspects:

- Value for money;
- Technical innovation;
- Extent of the uplift in BER due to works;
- Contribution of renewable energy;
- Replicability of project/target market;
- Design accounting for important technical issues such as ventilation, airtightness, thermal bridging, summer overheating, etc.;
- Financial innovation;
- Robust project plan including detailed QA, commissioning plan, risk mitigation etc.;
- Project team qualifications and experience;
- Non-financial contribution from a Participating Energy Supplier (PES);
Customer engagement, including provision of training in use of installed technologies;
Addressing health and wellbeing of occupants, e.g. provision of appropriate ventilation, etc.;
Demonstration of skills of proposed contractors, i.e. accreditation;

The detailed design of retrofit works is crucial to the performance of the measures. For this reason, it is important that Project Owners give due care and attention to the following issues in designing the retrofit project:

- Improving air tightness
- Provision of adequate ventilation
- Thermal bridging, especially at corners, junctions, edges and interfaces
- Ensuring that building fabric specifications do not create a risk of interstitial condensation
- Preventing summer overheating

To this end, it is recommended that the Project Owner conducts a site survey of the individual homes / dwellings included in their application to ensure that an appropriate solution is designed for each one.

It will be at SEAI’s discretion to fund projects which, in their view, will contribute most towards the longer term objectives of the pilot. Applications should provide sufficient information to demonstrate how the project proposes to meet SEAI’s Deep Retrofit Pilot Programme objectives.

### 3.1 Eligible Costs

Payment of the grant is retrospective. The Project Owner (applicant) will be required to demonstrate in all cases, and specifically at application stage, that they have the necessary funding streams in place to cover all of the project costs.

**The Project Owner (applicant) will be required to demonstrate that they have funding in place to cash flow the first 50% of the entire project, before a Letter of Offer will be issued.**

Costs eligible for grant payment include:

- **Project Management:** The maximum eligible value for Project Management support should not exceed 5% of the total capital project costs.
  
  We will pay a bonus (1% of the total eligible project costs) where projects achieve a post-works airtightness test result 3 m³/hr/m² or lower.

  **Only external Project Management fees for the coordination, management and delivery of the project, are eligible.**

- **BER A-rating Design:** The maximum eligible value for BER design and consultancy support is 2% of the total capital project costs. This support is for the involvement of a professional with BER capabilities in designing an appropriate suite of measures to achieve the BER A rating, for their ongoing involvement in ensuring that the works being delivered on site will achieve the A rating and that all the supporting
documentation is in place to support the values to be input into DEAP. This person may be a registered BER assessor, architect, engineer, assigned certifier or quantity surveyor\(^1\). This payment is contingent on the achievement of an A3 rating or better following completion of works.

- **Labour**: Costs of employing an external labourer in order to implement the building upgrade.

- **Materials**: Specialised materials, equipment, hardware or control systems necessary to implement the project are an eligible expense. Second-hand equipment, including standard tool hire, will not be eligible for funding.

- **VAT**: VAT is considered eligible for grant payment only in cases where it cannot be reclaimed

- **BER**: All successful applicants will be required to complete and publish a pre-works BER including a certified Air Tightness test for each dwelling in the application.

  If the published pre-works BER provided for the application was already in existence and accurately reflects the current energy performance of the home when the application is submitted, then the funding will not be provided for the pre-works BER.

  Where an existing pre-works BER is being submitted, the provision for the BERs in the grant offering will be reduced accordingly.

  Post-BERs are required to be published and Air Tightness test certificates provided to SEAI for all upgraded homes.\(^2\)

  The Deep Retrofit Pilot Programme will provide financial support towards the cost of the pre- and post-works BERs and Air Tightness tests. This financial support will be aligned with the Better Energy Communities Programme support. The maximum eligible cost for a pre- and post-works BER is \(€250\).

  To be eligible for support, the work must be completed. SEAI will not support pre-works BER costs if the work is not carried out. BER costs will only be funded at the end of the project when both pre- and post-BERs have been published. The same BER assessor should complete both the pre- and post-works BERs, and a separate site visit to the home must take place prior to each BER being published.

- **Airtightness Testing**: All successful applicants will be required to complete a pre-works Airtightness test with the result input into the pre-works BER. Post-works Airtightness tests are required for all upgraded homes. The Airtightness test must be carried out by an Airtightness Tester registered with the [NSAI Certified Air Tightness Tester Scheme](#).

  The Deep Retrofit Pilot Programme will provide financial support towards the cost of the pre- and post-works Air Tightness tests. The maximum eligible cost for both a pre- and post-works Airtightness Test is \(€500\).

  To be eligible for support, the work must be completed. SEAI will not support Air Tightness testing costs if the work is not carried out. Air Tightness test costs will only

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\(^1\) The person must not be an employee of any of the contractors or organisations involved in the delivery of the project upgrades.

\(^2\) The BER assessor must not be an employee of any of the contractors or organisations involved in the delivery of the project upgrades.
be funded at the end of the project when both pre- and post-works Air Tightness tests have been carried out and input into the published post-works BER. The same air tightness tester should complete both the pre- and post-works tests.

- **Energy Monitoring Equipment:** Metering equipment for verifying and measuring energy savings for the purpose of preparing the data monitoring reports is an eligible cost. Section 3 describes the metering required. The cost of the equipment should be noted in the Technical Workbook, on the specific project tab. Eligible equipment includes, inter alia, smart meters that record real-time electricity generation and consumption, meters that record heat pump electricity consumption for space and water heating, etc. SEAI will consider other meters that record a significant proportion of the dwelling’s energy consumption, at its own discretion. Please refer to SEAI’s Data monitoring guidelines for additional information. The maximum eligible cost for data monitoring equipment is €1100.

- **Wood-burning stoves:** Room-sealed wood-burning only stoves with a certified gross efficiency of no less than 70% will be considered for funding where appropriate. Multifuel stoves are not an eligible cost.

All stoves being installed under this measure must comply with the European regulation EC 2015/1185[1]. While this aspect of the Ecodesign directive is not yet a requirement in Ireland it is best practice, so is mandatory for the SEAI programmes funding installation of stoves. Stoves may be demonstrated to meet this requirement when listed on the following website: [http://www.hetas.co.uk/ecodesign-ready/](http://www.hetas.co.uk/ecodesign-ready/)

Payments on projects is in line with the costs submitted and approved at application stage. The Project Owner must ensure that invoices submitted by the Project Owner must in line with the approved cost per measure.

### 3.2 Ineligible costs

- **Unrelated costs:** Any costs not directly related to improving the energy performance of stock through the proposed project will be considered ineligible for payment.

- **Recruitment and Application Costs:** The cost of recruiting homeowners and preparing and submitting an application is not eligible for payment.

- **Internal Staff Costs:** Internal staff costs are not eligible for payment.

- **Ongoing monitoring costs:** Ongoing monitoring costs, except those required for the data monitoring report, are not eligible for payment.

- **Pre-Project Costs:** Any costs that predate formal grant approval letter of offer will not be paid. Note cost related to BER and airtightness as submitted as part of the application will form part of the grant payment for approved projects.

- **Crossover:** The cost of measures completed in homes which have formerly received an SEAI grant for the same measure are not eligible.

• **Corrections:** The cost of remediating defective works and installations undertaken previously by others (e.g. geothermal remedial works, solar remedial works) are not eligible for payment.

• **Unexpected:** Un-commissioned equipment, and any other costs that have not been clearly outlined in the Application Form, will be considered ineligible for payment.

• **Unfinished Works:** Work that has not been completed, or ‘fit for use’ by the programme deadline will not be eligible for any or part grant support.

• **Energy upgrades to new buildings:** The Deep Retrofit programme aims at supporting the retrofit of existing homes.

• **Fossil fuel heating systems:** as noted in Section 3, funding will only be provided for the deployment of renewable energy solutions under the Deep Retrofit programme.

This is not an exhaustive list. If you are unsure which aspects of your project are eligible for payment, please contact the Deep Retrofit team.

4 Application

Applications forms can be downloaded from the Deep Retrofit Pilot Programme webpage and submitted via info@seai.ie.

It is important to read all of Section 9 of this document regarding the input of all data for the proposed project. Providing more detail and sufficient clarity on the specification and cost for each measure, particularly with regard to Section 9, will expedite processing of the application. It is important to note that applications for funding of more than €250,000 must be approved by the board of SEAI and this has an impact on the submission deadline.

SEAI will review costs across all applications and in cases where a cost, or element of cost included on an application is deemed to be higher than a reasonable range, based on scope of works and market prices for work, SEAI may reduce this cost or element of cost in line with market rates as part of the application assessment process.

4.1 Application Deadlines

Applications can be submitted at any stage for consideration for funding in 2019 but no later than the deadline dates as set out below for full grant drawdown in 2019;

- 19th of July 2019 – for projects seeking funding below €250,000
- 3rd of June 2019 – for projects seeking funding above €250,000

It is important to ensure that you are in a position to deliver your project by the required completion date (see Section 7.2 of these guidelines) as per the project timelines indicated in the application form:

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<td>What is the estimated total time to complete the works from the date work starts on site?</td>
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<td>Total project timeline</td>
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What is the estimated lead in time from receiving the letter of offer?

What is the estimated total time to complete the works from the date work starts on site?

Total project timeline

What is the estimated lead in time from receiving the letter of offer?

What is the estimated total time to complete the works from the date work starts on site?

Total project timeline
5 Evaluation

Grant applications are scored in accordance with the evaluation criteria as set out below. Applicants seeking funding will be evaluated using a fixed set of evaluation criteria. Only applications which achieve an appropriate score, to be decided by SEAI, will be offered a contract for funding.

The evaluation criteria are:

5.1 Value for Money (30 marks)

The project’s value for money will be assessed in terms of energy savings relative to the cost of implementation as this reflects the value of the investment to the Irish State. The assessment will also look at the level of energy savings against the baseline.

Proposals will also be assessed with respect to the target market, i.e. in relation to dwelling types and the pre-works BER ratings as this is an important aspect of the Pilot.

Points will be awarded based on the level of uplift in energy performance (kWh/m²/year) achieved and for going beyond an A3 rating.

5.2 Technical Proposal (35 marks)

This section of the evaluation assesses the technical solutions proposed in line with the Pilot Programme principles. Projects will be assessed on the provision of a whole house solution which includes a fabric first approach and will be assessed on the depth and effectiveness of the proposal. This will include how the various elements of retrofit will be addressed to ensure the integrity in the performance of installed solutions.

The suite of measures proposed will be assessed against the fabric first principle of the programme and should also be appropriate for the dwelling.

5.3 Quality and Delivery (35 marks)

The quality of the proposal with respect to the delivery of the project and how it demonstrates a commitment to ensure that the full value of the project is realised for the customer will be assessed.

Consideration will be given to the viability and robustness of the project plan through an analysis of the project management, demonstrated organisational commitment, commitment to quality assurance, evaluation of potential project risks and mitigation measures and the capacity to deliver the project to programme standards and by the deadline. Demonstration of previous experience in delivering similar projects should be provided.
Projects will be assessed on their end-to-end engagement with customers to ensure that they understand the measures being implemented and how to operate any technologies in the home to optimise their performance. The monitoring and verification element of the proposal will be assessed as it allows for the gap between design of systems and their performance to be closed. Projects proposing metering of energy consumption will score highly as it will allow for an accurate profile of energy consumption to be generated.

How the health and wellbeing of the customer is addressed will also be assessed. The provision of sufficient levels of ventilation, the prevention of summer overheating and daylighting are important elements in this regard.

SEAI will only consider multiple applications from the same applicant where subsequent applications include different technical solutions and/or different house types. SEAI will decide whether such a subsequent application offers potential learning for different technical solutions or dwelling types as such learnings are central to the Deep Retrofit Pilot Programme.

6 Contractor Requirements

Contractors carrying out works under the Deep Retrofit Pilot Programme must have valid Tax Clearance, Employers Liability Insurance (indemnity limit of not less than €13 million any one event) and Public/Products Liability Insurance (indemnity limit of not less than €6.5 million any one event for Public Liability and not less than €6.5 million in the aggregate for Products Liability).

While we do not yet require contractors to register with SEAI, we recommend that Contractors working on the Deep Retrofit Pilot Programme must be on the SEAI ‘Registered Contractor list’.

All proposed works must be in line with current building regulations. Contractors will also fully comply with the SEAI Contractors Code of Practice and the Quality Assurance and Disciplinary Procedures document, which will be provided at contract stage.

6.1 Electrical Assessment

It is advised that an assessment of the electrical capacity for the installation of additional electrical technologies to the existing power supply and connection to the existing wiring system be carried out prior to the works.

7 Funding

SEAI will provide funding of up to 50% of the total capital costs and project management (including design) costs combined, which to reflect the importance of project management in
ensuring high quality delivery of projects. The application will ask to itemise the costs of the separate elements.

SEAI will provide a much higher rate of subvention, up to 95%, for voluntary housing association homes and the private homes of those that are in energy poverty, as defined in Section 7.1. However, this is only available as part of a wider project that includes non-energy poor homes and the energy poor component must make up no more than 25% of the total number of homes in each project. The 95% funding is not applicable for local authority housing.

Funding will be allocated on a first come, first served basis subject to available budget.

Support will also be provided for the mandatory pre-works and post-works BER assessments and Air Tightness tests, in line with Better Energy Communities funding.

While the involvement of a Participating Energy Supplier (see section 7.4) is not mandatory, it is recommended.

### 7.1 Energy Poverty

Private homes will be considered to be energy poor if the resident (who must be the homeowner) is in receipt of one of the following:

- Fuel Allowance as part of the National Fuel Scheme
- Jobseeker’s Allowance for six months or more where the resident is the primary carer of at least one child under seven years. Jobseeker’s Benefit is not eligible.
- Family Income Supplement
- "One Parent Family Payment"
- Domiciliary Care allowance payment

Proof of one of the above must be provided for each energy poor household at project completion stage in order to receive higher financial support. This takes the form of a signed letter from the Department of Social Protection dated within six months of the start date of the Grant Agreement, a payment receipt made out to the homeowner, or a Social Welfare swipe receipt (except in the case of Jobseekers Allowance where 6 months must be proven). The name and address on the relevant correspondence must match that of the homeowner on the application. These requirements are in line with The Better Energy Warmer Homes Scheme (WHS) and any changes to qualifying criteria on WHS will be reflected in the Deep Retrofit Pilot Programme.

Applicants are required to identify the dwellings on an application where the homeowner meets the criteria above for being in energy poverty. Project Co-ordinators are required to seek the consent of homeowners to collect their personal data, maintain the necessary evidence on file for five years, and make it available to SEAI for upon request.
7.2 Project Timelines

The deadline for project completion for including submission of all project documentation is 11th October 2019.

Interim payments will be subject to the timely submittal of mandatory monthly progress reports and other specified deliverables meeting the criteria set out by SEAI. All cells in the monthly report must be populated. All photographic evidence must be provided to support the monthly report and milestone payments. These will be outlined at contract stage.

Projects will be required to be completed within agreed delivery timelines as detailed in the contract.

SEAI will withhold 5% of funding, which will be released on receipt of an acceptable year-one post works annual data monitoring within 12 months from the Project Completion Date as specified in the Letter of Offer. Monitoring equipment must be in place within 1 month of completion of works as demonstration of data monitoring. To streamline all reporting, SEAI will required that data monitoring reports are issued to SEAI at two intervals per year upon SEAI request.

7.3 Minimum Financing Requirements

The applicant will be required to demonstrate that they have available finance to implement the first 50% of the entire project. Applicants should note where these documents are not provided, the issue of a Letter of Offer will be delayed until they have been received.

7.4 Participating Energy Supplier (PES)

The Energy Savings achieved by a project are measured in Kilowatt hours (kWh). Each kWh is equivalent to one energy-credit, which can be traded with an Energy Supplier for either monetary or project management support. Different Energy Suppliers may offer different levels of support depending on the category of energy credit, i.e. if the homes are considered to be in energy poverty or not.

There are a number of ways for a PES to be involved in a project, e.g. project management, financial contribution, monitoring, energy audits or advice.

Applicants are encouraged to contact a number of different Energy Suppliers to negotiate the best deal for their energy credits. A project is not limited to partnering with their current energy provider or indeed just one Energy Supplier. Where energy credits are being ‘sold’ to a PES, the application should state clearly if and how these funds are being used to support the community.

The PES is also responsible for uploading Domestic Energy Credits to SEAI’s ECMS (Energy Credit Management System) once homes have been completed.
8 Communication

A key strength of SEAI’s Deep Retrofit Programme is that there is one person, known as the Project Owner, who is responsible for the end to end delivery of a high quality deep retrofit from the initial application stage to completion of the deep retrofit and post works follow-up. This simplifies the process for the homeowner, who has a single point of contact for queries that might arise at any stage of the works.

While SEAI are the authority responsible for overseeing the deep retrofit pilot programme, the Project Owner is responsible for the end to end project management and day-to-day communications with the homeowner.

Other responsibilities of the Project Owner include:

- Recruiting homeowners to form part of an application to SEAI for grant funding, and communication of the scheme requirements
- Initial engagement with the homeowners, design and agreement on package of measures, costs and timeline for delivery
- Communication and managing delivery of the project to ensure the homeowner is clear on works and timelines at each step of the retrofit works
- Communications on completing projects in line with scheme requirements e.g. inspections
- Providing clear and simple guidance to homeowners on use of the retrofit measures to ensure optimum performance e.g. heat pump operation
- Post-works communication with homeowners to support good customer satisfaction levels
- Communication and follow up with homeowners on both qualitative and quantitative data collection, interviews etc. as part of post works data collection

9 The Application Process

The application workbook is to assist applicants in submitting applications for the Deep Retrofit Pilot.

It consists of a number of tabs that must be completed.

1) The Application Form Tab which contains information about the project.
2) The Project Summary Tab which contains a summary of the project, detailing the savings and cost information of all of the project components.
3) The Sub Project Tab which contains the details of the projects for each dwelling type.

Keynote: White Cells are completed by the applicant.

Yellow Cells are automatically completed by the workbook
Green Cells are guidance notes

**Note:** The workbook is password protected and only White Cells can be accessed by the user.

### 9.1 Application Form Tab

The application form tab must be completed by the applicant. The Application Tab is divided into 4 sections:

#### 9.1.1 Section 1: Applicant Details

In the first section (Figure 1) the applicant provides administration details of the project.

![Figure 1](image)

#### 9.1.2 Section 2: Technical Details

The second section, refer to Figure 2, provides the technical details of how the energy savings will be achieved, for example fabric upgrades proposed, renewable energy included etc. Section 3.2 is autocompleted based on the inputs by the applicant in the Project Summary and Sub Project Tabs.
Energy Credits: If a Participating Energy Supplier (PES) energy supplier is a Project Partner, the Applicant may give them permission to count the energy savings achieved against their energy target. This permission may only be given before the project commences. In these cases, the SEAI will liaise directly with the energy supplier on all matters relating to the credits. The energy supplier should be identified on the Application Form as credits cannot be assigned.
retrospectively. For the Deep Retrofit Pilot Programme, SEAI will upload the credits to the ECMS (Energy Credit Management System)

All of the savings and reductions are potentially eligible to be considered as energy credits. They will only be converted to credits once the relevant work is completed and verified.

9.1.3 Section 3: Quality & Delivery

In the final sections (Figure 4 and 5) the applicant provides details of the Quality and Delivery of the project detailing the following:

- Project Plan and Quality Assurance
- Project Team Structure
- Demonstration of Skills & Details of proposed Contractors
- Project Timeline
- Risks and Mitigation
- Measurement and Verification – *please note that applications should provide for capturing data related to energy performance for a period of 3 years post-completion of works.*
- Customer Engagement
- PES Involvement
- Health and Wellbeing, especially ventilation, airtightness and summer overheating
# Section 4 - Quality & Delivery

## 4.1: Project Plan & Quality Assurance (QA)

The project plan, and quality assurance are critical to the delivery of a high quality project. Please demonstrate that a robust project plan for ensuring the project is delivered as described and to a high quality. This will include financing arrangements, completion dates, mitigation of risks, tendering, etc.

Quality assurance will be crucial to the project and the Deep Retrofit Pilot Programme. Demonstrate how quality assurance will be implemented across all elements of the project, in line with the Quality Assurance guidance.

## 4.2: Project Team Structure, Project Management and Skills and Experience

Please demonstrate organisational commitment by describing the structure of the project team. Demonstrate also the skills, capacity and relevant experience of the project management team in delivering projects of similar scale to challenging timelines.

Similarly, demonstrate the skills and experience of the other identified members of the project teams, e.g. contractors, in delivering projects of this scale.

Please include details of other similar projects that are being cited as relevant experience.

## 4.3: Demonstration of Skills

Where members of the project team have accreditation relating to carrying out energy efficiency works, e.g. Qualibuild certification, please include details.

<table>
<thead>
<tr>
<th>Quality Management</th>
<th>OutLine Contractor proposed and Quality Assurance Approach of Contractor, or where Contractor not appointed provide details of Quality Assurance Approach that will be required by Contractor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Advisor / Energy Assessor</td>
<td></td>
</tr>
<tr>
<td>Project Manager</td>
<td></td>
</tr>
<tr>
<td>Fabric Contractor</td>
<td></td>
</tr>
<tr>
<td>Ventilation Contractor</td>
<td></td>
</tr>
<tr>
<td>Heating Contractor</td>
<td></td>
</tr>
<tr>
<td>BER Assessor &amp; Registration No</td>
<td></td>
</tr>
<tr>
<td>Air Tightness Tester</td>
<td></td>
</tr>
<tr>
<td>Renewable Contractor</td>
<td></td>
</tr>
<tr>
<td>Quality Assurance Project Supervisor</td>
<td></td>
</tr>
</tbody>
</table>
3.4: Project Timelines

| What is the estimated lead in time from receiving the letter of offer? | Weeks |
| What is the estimated total time to complete the works from the date work starts on site? | Weeks |
| Total project timeline | 0 Weeks |

3.5: Risks and Mitigation

Please describe any risks to the delivery of the project as described and those that affect the timeline for delivery.

<table>
<thead>
<tr>
<th>Risks</th>
<th>Mitigation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1)</td>
<td>2)</td>
</tr>
<tr>
<td>3)</td>
<td>4)</td>
</tr>
<tr>
<td>5)</td>
<td>6)</td>
</tr>
</tbody>
</table>

3.6: Data Monitoring

- Data monitoring is required for a period of 3 years post completion of works to record the energy performance of the upgraded dwellings and to provide SEAI with data on changes in energy consumption.
- The guidelines specify the requirement for whole house electricity monitoring, heat pump energy consumption for both space and water heating and solar PV metering, where solar PV installed.
- Please briefly describe the monitors proposed in each instance.
- Please describe how SEAI will be provided with access to the raw data.

3.7: Customer Recruitment

Describe how you promoted the project, engaged with potential customers and gained a commitment from them to avail of the works.

3.8: Customer Engagement

- It is important for the customer to be engaged from end to end where significant energy efficiency measures and renewable energy technologies are being installed.
- It is also important that the customers be trained to use the technologies that have been installed in order to ensure their operation is in line with the design.
- Please describe how you intend to engage with the customers from the start of the project through to completion of works and training in the use of technologies and any other post-occupancy follow-up.

3.9: Participating Energy Supplier (PES) Non-Financial Involvement

If a Participating Energy Supplier has a non-financial involvement in the project, please describe their involvement.

3.10: Health & Wellbeing

- Ventilation, including airtightness, overheating and daylighting are elements that can have an impact on the occupants’ health and wellbeing.
- Please describe how adequate ventilation is ensured post works. Calculations may be attached.
- Describe the designed measures for the ensuring a high level of airtightness.
- Also provide a description of how potential summer overheating has been addressed.
- Describe any other elements that may potentially improve the health and wellbeing of the building occupants.
9.2 Project Summary Tab

The project summary tab gives a summary of the projects and details the financial arrangements.

The “Project Summary” tab is divided into six sections. The administration area in Figure 6 contains information relating to the project.

The administration details (Figure 5) is divided into two sections as follows:

1) Project Proposal

The number of “Sub Projects” are selected under Project Proposal. A sub-project includes all units of the same:

a. dwelling type,

b. construction type,

c. year of construction,

d. floor area

e. energy efficiency measures proposed.

For each change in any of the above elements, a new sub-project must be provided for and must include all units where the five elements above are the same.

2) Project Summary

The second section – Project Summary - must be completed detailing the project location of each of the sub projects, the type of organisation benefitting from the work (i.e. Local Authority, Voluntary Housing Association or Private Homeowner), whether they qualify as ‘Fuel Poor’ (see Section 6.1) and the grant beneficiaries. These can be common across the 10 sub projects. Where the grant beneficiaries are individual home owners, details of the home owners are not required as part of the application just reference to the grant being given to the home owners.

The summary data from the Sub-Project tabs is divided into two sections as follows:

---

**Figure 5**

1) Project Proposal

2) Project Summary

---

**Figure 6**

---

21
Figure 7 imports the technical data for each sub project. It includes:

- Dwelling Type
- No of Units
- Year of Construction
- Construction Type
- Pre and Post BER Grade
- Pre and Post kWh/m²/yr
- Pre and Post Air Permeability Test
- Floor Area
- Renewable Contribution

The tool then calculates the % saving and Total Energy Credits. The applicant has no inputs in this section.

The next section (Figure 7) contains the costs of proposed upgrades.

<table>
<thead>
<tr>
<th>No of Units</th>
<th>Total Cost per Unit €</th>
<th>Fraction of Eligible VAT</th>
<th>Domestic BER Cost per Unit €</th>
<th>Fraction of Eligible VAT</th>
<th>Pressurisation Test Cost per Unit €</th>
<th>Fraction of Eligible VAT</th>
<th>Funded Project Cost per Unit €</th>
<th>Eligible VAT per unit</th>
<th>Eligible VAT €</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>37,500</td>
<td>0.135</td>
<td>200.00</td>
<td>0.23</td>
<td>500</td>
<td>0.23</td>
<td>18,200</td>
<td>5,224</td>
<td>26,118</td>
</tr>
</tbody>
</table>

The capital cost per unit are imported from the Sub Project tabs. The applicant can then add Eligible VAT, BER Costs and Pressurisation Test Costs per unit as applicable. Note to include VAT within the grant, the beneficiary must demonstrate with a letter from the Revenue Commissioner that they cannot reclaim VAT, i.e. are not registered for VAT and/or do not have VAT recovery status for the specific costs.

The next section (Figure 8) outlines the percentage of Grant being requested and the Project Management Costs for the overall project. *(Note: this example is for a project with 5 homes)*.

SEAI will provide funding of 50% of the total capital costs and project management (including BER consultancy and design). SEAI will provide a much higher rate of subvention, up to 95%, for voluntary housing association homes and the homes of those that are in energy poverty (see Section 6.1). However, this is only available as part of a wider project that includes non-energy poor homes and the energy poor component must make up no more than 25% of the total number of homes in each project.
The technical risk analysis allows applicants to indicate how they plan to address Thermal Bridging and Solar Overheating.

<table>
<thead>
<tr>
<th>Technical Risk Analysis</th>
<th>Outline potential and proposed actions to address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thermal Bridging - Shall retrofit work comply with Annex H of SR 54</td>
<td>YES</td>
</tr>
<tr>
<td>Further Details of Thermal Bridging Analysis</td>
<td>YES</td>
</tr>
<tr>
<td>Net Overheating analysis been carried out</td>
<td>YES</td>
</tr>
</tbody>
</table>

**Figure 9**

The applicant is required to complete the final section, Figure 12, to detail the sources of financing for the project and the proposed contribution from each source.

<table>
<thead>
<tr>
<th>Finance</th>
<th>Details of Organisation</th>
<th>% of Funding from Other Sources</th>
<th>Funding €</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant</td>
<td>54.6%</td>
<td>45,470.00</td>
<td></td>
</tr>
<tr>
<td>PES</td>
<td>4.9%</td>
<td>6,790.00</td>
<td></td>
</tr>
<tr>
<td>Government Organisation</td>
<td>Local Authority</td>
<td>8.1%</td>
<td>16,670.00</td>
</tr>
<tr>
<td>EU Commission</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Resources</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Participating energy supplier</td>
<td>PES 1</td>
<td>5.0%</td>
<td>4,162.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Figure 10**

### 9.3 Sub Project Tab

A Sub Project Tab must be completed for each sub project. As outlined in Section 4, a sub project represents a change in any of the following:

- dwelling type,
- construction type,
- year of construction,
- floor area
- energy efficiency measures proposed.

The tab is divided into 2 sections:

- The summary section (Figure 11) details the type, construction, age and energy use.
- The detail section (Figure 13) details the proposed upgrades

**Figure 21**
1) The Dwelling Type is selected from a drop-down menu:

<table>
<thead>
<tr>
<th>Dwelling Type</th>
<th>Semi Detached House</th>
</tr>
</thead>
<tbody>
<tr>
<td>No of Units</td>
<td></td>
</tr>
<tr>
<td>Year of Construction</td>
<td>SemiDetachedHouse</td>
</tr>
<tr>
<td>Construction Type</td>
<td>DetachedHouse</td>
</tr>
<tr>
<td>Pre Work BER No</td>
<td></td>
</tr>
<tr>
<td>Pre Work BER Grade</td>
<td>E</td>
</tr>
<tr>
<td>Pre Work BER kWh/m²/yr</td>
<td>315</td>
</tr>
</tbody>
</table>

2) The number of units in the Sub Project is entered.
3) The Year of Construction and Construction Type is selected from a drop down menu.
4) A published Building Energy Rating is required for each sub project. Details of the BER number, grade, floor area and kWh/m²/yr is taken from the published BER and entered by the applicant.
5) The applicant also includes a copy of the pressurisation test results for each sub project and the applicant enters the results in the workbook in m³/hr/m².
6) The post works BER grade and kWh/m²/yr are based on updating the published BER with the expected upgrades. These are not taken from a published BER as the works will not have been completed but commits the applicant to achieving the grade and energy use post works.
7) The Post Works Air Permeability Test again is based on a commitment to achieving a level rather than actual test results.
8) For the post works DEAP file, the applicant should select “New Dwelling – Final” as the Type of Rating in the DEAP software. While the dwelling is existing, this will allow the renewable contribution to be determined. In the Results tab, under Building Regulation Part L 2011 Conformance, the applicant should take the “Total thermal equivalent” renewable contribution, see Figure 14 and include in application form.

The energy savings section (Figure 13) is divided into two sections as follows:

<table>
<thead>
<tr>
<th>Proposed Energy Upgrades</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supported Measures</td>
</tr>
<tr>
<td>Description of Minimum Data Required for Existing Specification</td>
</tr>
<tr>
<td>Wall Insulation</td>
</tr>
<tr>
<td>Roof Insulation</td>
</tr>
<tr>
<td>Windows/ Doors Upgrade</td>
</tr>
</tbody>
</table>

Figure 13

1) The applicant must provide details of the proposed energy upgrades.
2) The energy upgrades are divided into 2 types, supported measures and non-supported measures. Supported Measures include fabric upgrades, ventilation strategy, renewable technology etc.
3) It is important that the applicant details the costs of all elements of a measure in the Cost of individual elements of Total Cost (Ex VAT) column, e.g.:

<table>
<thead>
<tr>
<th>Description of Minimum Data Required for Existing Specification</th>
<th>Proposed Specification</th>
<th>Additional Information</th>
<th>Cost of individual elements of Total Cost (Ex VAT)</th>
<th>Total Cost of measure per Unit (ex VAT)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proposed U Value of each element (W/m²K)</td>
<td>Pump cavity and external wall insulation EPS to achieve 0.15 W/m²K 120mm 50mm residual cavity + 100mm EWI 0.034 / 0.033</td>
<td>1) CWI: €xxx 2) EWI: €xxx 3) €xxx to remove/reinstate X metres of fascia to address thermal bridge 4) €xxx to dig up ground to bring EWI 150mm+ below floor level 5) etc</td>
<td>€xxxxx for 1+2+3+4+5</td>
<td></td>
</tr>
<tr>
<td>Area of each element to be Upgraded (m²)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thickness of Insulation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conductivity of Insulation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Proposed Heat Pump</td>
<td>Make and model 375% space heating 22% heat pump Underfloor heating and radiators 6kW Time, temperature and zone</td>
<td>1) €xxx Removal of existing system 2) €xxx supply and fit of HP 3) €xxx to install underfloor heating 4) €xxx for manifolds, magnetic filters 5) €xxx for X no. radiators</td>
<td>€xxxxx for 1+2+3+4+5</td>
<td></td>
</tr>
<tr>
<td>Efficiency of Heat Pump for Space Heating based on DEAP Heat Pump Tool</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Efficiency of Heat Pump for Hot Water based on DEAP Heat Pump Tool</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Type of Heat Emitter</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>KW of proposed Heat Pump</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Proposed Heating and DHW Controls</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

4) For each category, the existing specification and proposed specification of the upgrade is also completed by the applicant. The tool gives the minimum data that must be provided for each proposed measure and it is important that the details are input for existing specification as well as proposed specification

<table>
<thead>
<tr>
<th>Measure:</th>
<th>Existing Specification</th>
<th>Proposed Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wall Insulation</td>
<td>Existing U Value of each element (W/m²K) Area of each element (m²)</td>
<td>Proposed U Value of each element (W/m²K) Area of each element to be Upgraded (m²) Thickness of Insulation Conductivity of Insulation</td>
</tr>
<tr>
<td>Roof Insulation</td>
<td>Existing U Value of each element (W/m²K) Area of each element (m²)</td>
<td>Proposed U Value of each element (W/m²K) Area of each element to be Upgraded (m²) Thickness of Insulation Conductivity of Insulation</td>
</tr>
<tr>
<td>Floor Insulation</td>
<td>Existing U Value of each element (W/m²K) Area of each element (m²)</td>
<td>Proposed U Value of each element (W/m²K) Area of each element to be Upgraded (m²) Thickness of Insulation Conductivity of Insulation</td>
</tr>
<tr>
<td>Windows/ Doors Upgrade</td>
<td>Existing U Value of each element (W/m²K) Solar Transmission through</td>
<td>Proposed U Value of each element (W/m²K) Solar Transmission through glazing</td>
</tr>
<tr>
<td>Component</td>
<td>Details</td>
<td>Summary</td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>----------------------------------------------</td>
<td>-------------------------------------------------------------------------</td>
</tr>
<tr>
<td>glazing</td>
<td>Light Transmission through glazing</td>
<td>Light Transmission through glazing Area of each element to be Upgraded (m²)</td>
</tr>
<tr>
<td>Heat Recovery Ventilation</td>
<td>Details of Existing Ventilation</td>
<td>Proposed System SFP Heat Recovery Efficiency No of Wet Rooms &amp; Kitchen Controls</td>
</tr>
<tr>
<td>Whole House Extract Ventilation</td>
<td>Details of Existing Ventilation</td>
<td>Proposed System SFP No of Wet Rooms &amp; Kitchen Controls</td>
</tr>
<tr>
<td>Certified wood burning (only) room</td>
<td>Existing Heating System</td>
<td>kW output of stove % efficiency of stove (certified)</td>
</tr>
<tr>
<td>heating stove</td>
<td>Capacity of Existing System</td>
<td></td>
</tr>
</tbody>
</table>
|                                        | Efficiency of Existing System                |                                                                         |%
| CHP                                    | Existing Heating System                      | Heating Capacity (kW) Electric Capacity (kW) Heating efficiency Electric efficiency Expected run hours of CHP % of heating/hw energy served by CHP Proposed Heating and DHW Controls |
|                                        | Capacity of Existing System                  |                                                                         |%
|                                        | Efficiency of Existing System                |                                                                         |
|                                        | Existing Heating and DHW Controls            |                                                                         |%
| Biomass Boiler                         | Existing Heating System                      | Heating Capacity (kW) Heating efficiency % of Heating/DHW energy served by Biomass Proposed Heating and DHW Controls |
|                                        | Capacity of Existing System                  |                                                                         |%
|                                        | Efficiency of Existing System                |                                                                         |%
|                                        | Existing Heating and DHW Controls            |                                                                         |%
| Photovoltaics                          | kW rating of panels                          |                                                                         |
|                                        | No of Panels                                 |                                                                         |
|                                        | Type of Panel                                |                                                                         |%
|                                        | Orientation to be installed                  |                                                                         |%
|                                        | Angle of Panel                               |                                                                         |%
<p>|                                        | % of Overshading                             |                                                                         |
| Solar Panels                           | Type of Existing system                      | Aperture area of Panel Type of Panel, (ηo and a1 if known) Orientation to installed Angle of Panel % of Overshading Size of DHW Tank and dedicated solar |</p>
<table>
<thead>
<tr>
<th>Measure</th>
<th>Existing Specification</th>
<th>Proposed Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non Renewable Heating Upgrade</td>
<td>Existing Heating System&lt;br&gt;Capacity of Existing System&lt;br&gt;Efficiency of Existing System&lt;br&gt;Existing Heating and DHW Controls</td>
<td>Heating Capacity (kW)&lt;br&gt;Heating efficiency&lt;br&gt;Fuel&lt;br&gt;Proposed Heating and Hot Water Controls</td>
</tr>
<tr>
<td>Lighting Upgrade</td>
<td>Existing Specification</td>
<td>Proposed Specification</td>
</tr>
<tr>
<td>Other</td>
<td>Provide technical data of existing system</td>
<td>Provide technical data of proposed system</td>
</tr>
</tbody>
</table>